

# Lead On

Concepts, practices, insights, and considerations brought to you by **Melius Partners** to enable you and your team greater effectiveness and results.



Welcome back to **Lead On!**

This month in our series on the Key Components of Leadership and Executive Effectiveness, we turn our focus to **Progress and Results**.

Though this may be one of the shortest topics in the series, it is an important one—and personally, one of my favorites.

Progress and results are often expressed through goals, KPIs, targets, measures, or metrics. While each has a distinct meaning, what matters most is:

1. Getting crystal clear on desired outcomes and what success looks like.
2. Identifying what will help you:
  - Evaluate success and confirm whether outcomes are being met.
  - Make decisions and take timely action.
  - Demonstrate impact.

It is helpful to define these at both the strategic level (e.g., strategic direction priorities, initiatives, projects, resources, etc.) and the operational level (e.g., day-to-day processes and practices). This may also include other components we have explored, such as [Culture](#) and [Talent](#). Once defined, the next step is to decide how progress and results will be tracked, monitored, managed, and shared. We will expand on this in next month's article on **Operating Cadence**.

From my experience, another significant benefit of demonstrating progress and results—particularly when desired outcomes and impact are achieved—is the ripple effect: it can help secure additional resources, enhance credibility, and open doors to leadership and career opportunities.

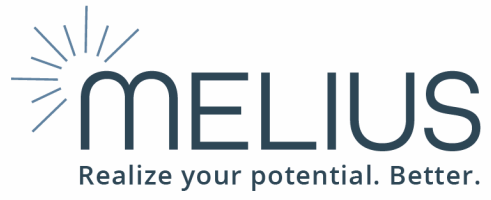
As usual, I would love to hear your thoughts—what experiences have you had, what you would like to explore further, or where you might need support. Reach out and let's continue the conversation!

Click the image to enable an expandable view.



Until next month, Lead On!

*Tara*



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